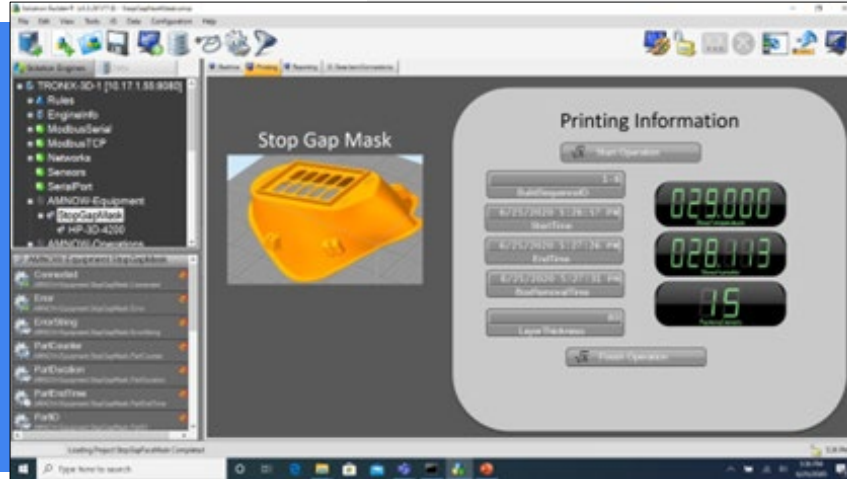


**PROJECT CASE STUDY**  
Improving Small & Medium  
Manufacturer Productivity with  
IoT Driven Smart  
Manufacturing



**PROJECT LEAD**

Advanced Manufacturing Int'l.

**PROJECT TEAM**

Highwood; Polysciences; LECS  
Energy; National Center for  
Defense Manufacturing and  
Machining (NCDMM); Delaware  
Valley Industrial Resource Center  
(DVIRC); Manufacturers Resource  
Center (MRC); TechSolve

**PROJECT OBJECTIVE**

Demonstrate how a low cost, open  
standard, and secure IoT platform  
can enable small manufacturers to  
adopt smart manufacturing  
technology. Smart manufacturing  
technologies will measure real time  
data to maximize throughput and  
quality.

[MORE ON CESMII.ORG](https://www.cesmii.org)

## Implementing Smart Manufacturing Technologies Result in a 50% Improvement in Equipment Utilization for Small Manufacturers

**BENEFITS TO OUR NATION**

In 2022, manufacturers contributed \$2.9 trillion (or 11%) to the \$25.5 trillion US gross domestic product. 75% of all manufacturers have fewer than 20 employees. Technologies developed specifically for small manufacturers will have an impact on American economic activity generally. Marginal improvements in operational efficiency will contribute billions of dollars annually to the US economy.

**BENEFITS TO INDUSTRY**

Highwood USA is a small business that manufactures outdoor furniture that partnered with Advanced Manufacturing International (AMI) on this project. Successful implementation of smart manufacturing tools will result in a 50% increase in CNC machine utilization rates at Highwood. This will yield additional revenues of \$200,000 per year for this small manufacturer. If smart manufacturing tools are implemented at all 13,000 US small manufacturers of furniture, the industry could enjoy hundreds of millions of dollars of additional revenue annually.

# PROJECT DESCRIPTION

## TECHNICAL APPROACH

Implement an open-standards based IoT edge gateway to provide productivity analytics directly to the plant floor. Leverage smart manufacturing profiles, MT Connect adapters and the CESMII Smart Manufacturing Innovation Platform (SMIP) to transfer that data to the cloud platform to bring real time visibility and improved decision making to manufacturing management. Create smart manufacturing profiles for IoT devices and manufacturing equipment.

## ACCOMPLISHMENTS

- Developed and implemented plant floor operations dashboards for all industrial partners that participated in the project. The dashboards enabled production personnel to track key production metrics such as Overall Equipment Effectiveness (OEE) and other performance measurements.
- Trained plant floor personnel on configuring dashboards to visualize production data specific to their particular operational needs.

## DELIVERABLES

- Demonstration of the Low Investment Manufacturing System (LIMS) IoT platform and associated dashboards for tube filling processes at Polysciences.
- Demonstration of the LIMS IoT platform and associated dashboards for CNC machines at Highwood USA.
- Developed and demonstrated a CESMII SMIP profile for the LIMS IoT device.
- Delivered source code and hardware schematics for all technologies developed during project execution.

## REUSABLE OUTCOMES / SM MARKETPLACE

- LIMS IoT Device Profile
- CNC Machine Profile
- Tube Filling Machine Profile
- MTConnect Custom Edge Adapter

# RESULTS

↑ **\$15k/yr**

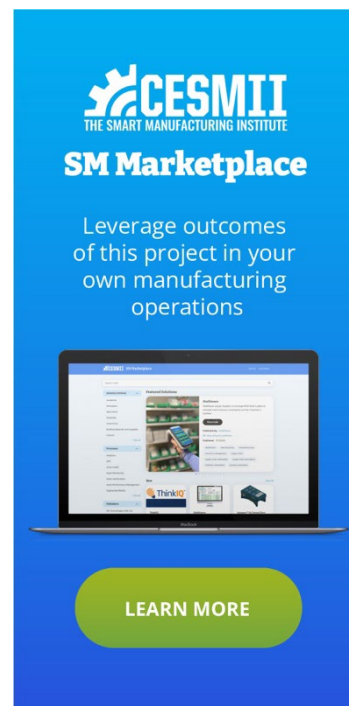
Demonstrated a 5% yield increase worth \$15k/yr at Highwood USA through improved OEE.

↑ **5%**

Demonstrated a 5% energy savings per production line at Highwood USA when smart manufacturing tools were implemented.

↑ **\$10k/yr**

Demonstrated a 10% downtime reduction worth \$10k/yr per production line at Highwood USA when SM tools were implemented.



The banner features the CESMII logo (The Smart Manufacturing Institute) and the text 'SM Marketplace'. Below this, it says 'Leverage outcomes of this project in your own manufacturing operations'. A laptop displays a dashboard with various charts and data points. At the bottom, there is a green button with the text 'LEARN MORE'.

## PROJECT DETAIL

Budget Period: BP5  
Submission Date: 09/30/2022  
Sub-Award (contract) Number:  
4550 G ZA039  
SOP: 2340

Insert Acknowledgements

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